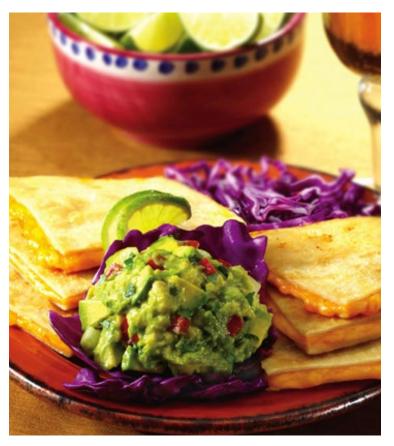
Markon's Avocados



- Pure Pulp: 6/2- and 8/2-lb. packs
- Pico de Gallo Guacamole: 6/2-lb. packs
- Chunks: 6/2- and 8/2-lb. packs
- Halves: 48/1.5 oz. packs
- Pulp Snack Packs: 25/2-, 48/1.5-, 48/2-, and 96/2-oz. packs
- RSS Avocado products are plate ready; refrigerated never frozen
- Reduces labor costs and risks for prep injuries
- 100% real, all-natural, Mexican Hass avocados
- Hand picked, hand scooped, and packaged for the perfect ripeness
- No preservatives, artificial colors, or flavors added; consistent flavor and quality year-round
- Check out this delicious appetizer recipe, <u>roasted beet-grapefruit-</u> avocado tower.

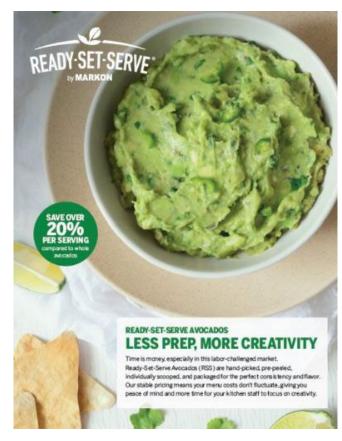


Avocado Yield Savings



Discover how you can save by converting to RSS Avocado

products.





Pure and Simple - No preservatives.

Complete Package - Come nient, recyclable

wax- and stagle-free cartons save space in your coder and in the landfill.

artificial colors, or flavors added

AVOCADO YIELD SAVINGS





WHOLE AVOCADOS VS RSS PURE PULP

CASE BIRE AKDOWN	mer thibmen	AND YOU
Delivered Case Cost*	\$49.50	\$4800
Rull Case Weight	22%	161b.
Yield	67%	100%
Waste	89 b.	Ob.
Net Usable Product	15 lb.	16 b.
Case Cost Per Usable Lts	\$3.30	\$300
LABOR BREAKDOWN		
Hourly Wage	\$11.00	\$11.00
Benefits, Taxes, etc. (wage x.25)	\$2.75	\$2.75
Total Cost Per Hour	\$1375	\$1375
Labor Time Per Case (minutes)	30	2
Total Labor CostPer Case	\$6.88	\$0.46
SERVING COST BREAKDOWN		
Delivered Case Cost*	\$49.50	\$48.00
Labor Cost Per Case	\$6.88	\$046
Total Cost Per Case	\$56.38	\$48.45
Portion Size (curces)	2	2
PortionsPer Case	120	128
Cost Per Serving	90.48	\$038
*Cotomeywey		

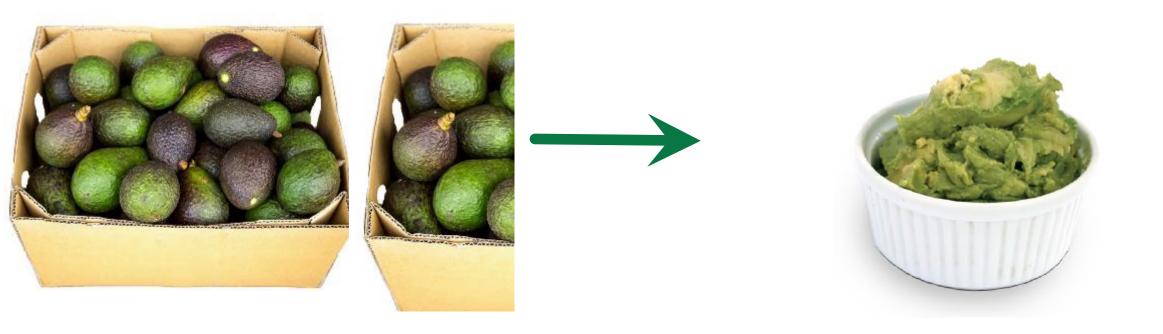
HOW MUCH COULD YOU SAVE ANNUALLY? DO THE MATH.

for more as how our fleedy-Set-Serve[®] line helps reduce labor and increase aprofitability, chanse contact your sales representative.



Selling Against Whole Fruit





1 and 1/3 cartons



1 case of RSS Avocado Chunks

Selling Against Whole Fruit



Employee Safety: No pitting with knives

100% Yields: Zero waste translates to lower food costs



Convenient packaging: Less cooler space needed

Labor Savings: No pitting or scooping, ready-to-use

Consistent Quality: Same product across locations

Stable pricing = Consistent menu costs